

What's all this then?

Following a number of suggestions from both customers and members of staff, you are now reading the new PCI Newsletter. Customers have asked to be kept informed about what is being planned by PCI; what will be in future releases, staff changes, our plans for the future etc. We are therefore going to issue a regular newsletter with a medium term objective of creating a customer 'bulletin board'. Watch this space!

PCI Customer Conference

PCI held its traditional Customer Conference (est 1990) at the end of June but with some changes. The event was held at PCI House and was spread over two days; each day hosting customers from a single industry, Fashion and Stockholding. The days revolved around workshops but in order to maximise the benefits for those companies attending the sessions were primarily on a 1.2.1 basis, this enable us to respond to individual questions and queries. The responses from those attending confirmed our hopes; the change in format was worthwhile;

"We both found the training day very informative. I think we both learnt a lot from the day, considering we were a bit reluctant to go, we were glad we went."

"A very useful introduction to a wealth of hidden features."

A high proportion of the companies who attended are planning to take advantage of the promotions offered on the day. We hope to see even more of you next year.

Staff News

Andy Rodgerson, a member of our programming team has recently left to work in web design. We wish him well in his new job.

We expect to replace Andy by the end of August; we are actively looking for a Systems Analyst / Programmer with industry experience. If you have any recommendations or contacts we would be pleased to hear from you. Mark Madden will be joining Matthew and the Support Team on the 7th August for a probationary period.

Taunton Office

In order to increase our geographic coverage we have opened an office, with demonstration and training capabilities, in Taunton. This will enable us to support South Wales, the South West and Southern England more effectively. Communications will still be with PCI House in Sheffield.

Scheduled Release Dates

General application releases are scheduled for the middle of August, October and December. We will continue to make intermediate releases as needed for commissioned work etc. It is hoped that these General Release dates will provide a structure around which intermediate release for individual customers can be planned.

New Modules

JTI, Expedite and Forecasting have been added to the range of Optional Modules available with the PCI Prof.IT system. Simple feature sheets are available from Julie who would also be pleased to arrange personal demonstrations for the additions.

JTI provides fully secure access to your PCI system, accounts package and Microsoft produces from any PC with a broadband connection. No software is required on the remote PC, from Marrakesh to Honk Kong stay in control.

Expedite provides multiple routing from Sales Order to Invoice, saving time and money.

Forecasting provides additional analysis of your sales history

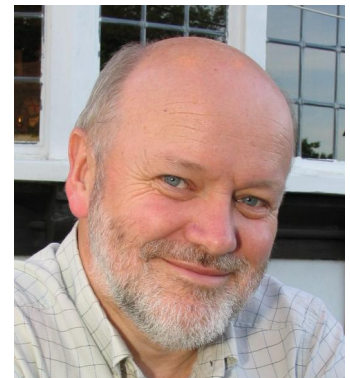
improving your planning and optimising your stock levels.

Prof.IT Enhancements

We have recently sent out details of the revised procedures for system enhancements requests (wish lists items). These changes are aimed at treating all requests professionally and in a timely manor, ensuring that both parties have an adequate understanding of what is being requested and providing a structured response within a given timescale. Please contact Matthew for further information.

Changes to the Board

Following a long involvement with PCI as a user, customer system manager and more recently as PCI's project manager and trainer Philip Brown has invested in PCI and joined the Board as a shareholder and Executive Director.



Golf Day

PCI's annual Golf Day has been arranged for September 15th at Dore and Totley Golf Club. This event has always been well supported so places will be available on a first come first served basis; you will be sent details in the next two to three weeks but contact Bob now if you would like to book your place now.

Comments

If you have any comments about this or future newsletters please send them to editor@pciltd.co.uk