



NEWS LETTER

WINTER 2008
SEASON'S GREETINGS FROM
EVERYBODY AT PCI



PCI'S CHRISTMAS QUIZ

Our Christmas quiz is open to all our customers. The first correct entry will receive £25 of Marks and Spencer tokens. Good Luck and we all hope you enjoy the break. See page 2 for details

New Prof.IT Customers

Source Lab Ltd. of Cheadle Hulme, were recommended Prof.IT by an existing user. They have purchased PCI's Windows system, which now includes the new Product Design and integrated Critical Path module. Keen to continue growing and to take advantage of the benefits that the new Prof.IT system can provide, they are planning to "Go Live" by the end of January.

Regular readers (yes both of you), will know that we are always pleased when we sell the new Prof.IT system to an existing customer. We reported two such sales in the last edition and there's a further sale to report in this one.

William Mellard & Sons have been a customer since August 1997. They are currently extending their office accommodation and shop floor space and have decided to upgrade their IT infrastructure and systems as part of the overall project. The new Prof.IT system will enable them to transfer their existing data and ensure their invaluable customer records and history is instantly available. It will also provide multiple opportunities to improve customer service, reduce costs and improve the use of cash and resources.

Recruitment

Shah, who joined us in September, is already getting to grips with the existing Prof.IT applications and has visited two of our customer sites, John Chorley in Warrington and Greywolfe in Gateshead, Co. Durham.

His experience in a wide range of environments, has already contributed to the enhancements in version 4.0.2 due in January

Release Days

The Release Day (version 24) held on Tuesday 16th September, was heralded a success by all the companies who attended. A number of those have, as a result of the day, already made changes to the way they are using parts of the system.

The next full release (4.0.2) is due in January; the Release Day here in Sheffield will be on Wednesday 21st January 2009.

Just a quick reminder; Release Day's are designed to cover all the important additions to Prof.IT contained in each release and allow time for a Q&A session about your individual issues. They are FREE and include lunch. Please call now to ensure you have a place reserved.

Top Tips (continued)

Tip 9. Did you know that you can setup "Work Flow" reminders that help you organise your working day? They can even be configured to pop-up!

Tip 10. Did you know that you can distribute all of your outstanding prints in one easy task? This includes Acknowledgements, Procurement Orders and Invoices.

Staff Spotlight

Answering the phone, logging support calls and providing sumptuous lunches for our visitors, is all in a day's work for Sue. Sue joined PCI at the start on 1996.



Sue Puttergill

Her hobbies include Horses, Reading, Baking, Cake Decorating and Embroidery.

Seasonal Offer - Prof.IT User Licenses

There's little doubt that things are tough for everybody in the current economic climate, so here's a seasonal offer.

Buy one Prof.IT user license and get another one free or Buy one license and get a 10% discount and pay for it over 4 quarterly payments. Offer ends on 30th January 2009 - contact Julie for further details

Golf Day

Date: Friday 19th September

What can I say; tasty bacon butties, glorious sun shine and six under par rounds; well two out of three ain't bad (lyrics by Meat Loaf).

An enjoyable day was had by all and for those able to stay for the entertainment in the evening, they experienced something not to be forgotten for a long, long time! (No I'm not going to say - what goes on tour stays on tour).

Comments

If you have any comments about this or previous newsletters please send them to editor@pcisystems.co.uk



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Training Course, Content Details and Dates

Course Title	Description	Date
Crystal Reports – Advanced Skills	The course provides practical opportunities to build new documents, inquiries and reports. This includes a standard Data Dictionary for the Prof.IT database and opportunities to include additional data.	13th Jan '09
System Management – An Introduction	As the title suggests this course covers those areas that are usually maintained by a System Manager. They include Back-up procedures, Data Recovery, User Access, User Permissions, Workflow, Teams and Groups.	10th Feb '09
Stock Management	This is designed to help you make the most of your stocks, to maximise your stock turnover and predict your stock requirements. It covers Stock Reporting and Valuation, Reorder Levels and Procedures and Forecasting.	14th April '09
Customer Relationship Manager (CRM)	CRM packages are often 'stand alone'. This course is designed to help you get the most out of Prof.IT's integrated CRM module. It covers how to import prospect databases, create merged mailed shots, monitor responses and set reminder	10th March '09

Please call the Sheffield office for details on how to book any of the above course

CHRISTMAS QUIZ

1. What was bought on the 9th day of Christmas?
2. Who wrote "A Christmas Carol"?
3. What do you kiss somebody under?
4. What is the traditional colour of Father Christmas's coat?
5. Who changed Father Christmas's coat to red?
6. Bing dreamt about and sang of a....
7. Rudolf the red nosed.....
8. Who sang "Fairytale of New York" with the Pogues?
9. What is the biggest selling Christmas single?
10. Until recent legislation who traditionally had a "meet" on Boxing Day?
11. Why is December 26th called Boxing Day?
12. What traditionally goes on the top of a Christmas tree?

To win the £25 send your answers by 22nd December to the editor at: - editor@pcisystems.co.uk