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The Ellis Steel Group Ltd



Ellis Steel Group Select Tried and Tested Solution

The Ellis Steel Group has signed a deal with metals software specialist – PCI Systems of Sheffield. Having outgrown their existing system both in terms of functionality and technology Ellis were keen to continue growing their business and believed it was important to take advantage of modern technologies and systems. The Ellis Group operate from five sites from Glasgow to South Wales.

After testing various systems over more than 12 months, Ellis concluded that they needed a system designed specifically for the metals industry but one with a proven track record and one that was market tested. This led them to PCI Systems; the deal was signed in October.

PCI are able to provide a finished solution that is already meeting the needs of the metals sector around the UK. Before making his final decision Robert Ellis, the Group's MD, spoke with existing PCI customers who were already using the same Windows product.

Having been designed specifically for the Metals industry, the Prof.IT System offers a host of benefits handling everything from initial enquiries all the way through to despatch, invoicing and analysis. The document management system looks after Test Certificates, Contracts, Specifications, POD's. With Processing, Outworkers, Cutting Optimisation and Transport some of the core elements, the product suits the Ellis Group perfectly. Ellis are looking forward to reaping the benefits of the system; improving response times, improving customer service, reducing stock levels, minimizing overheads and increasing profits.