



Bilstein Agent, Shearline Steel Strip, Partners With IT Supplier To The Metals Industry, PCI Systems Limited.

When one of PCI's Prof.IT system brochures landed on the doormat at Shearline, something caught the eye of Ralph Bachelor. *"A state of the art Windows system, designed specifically for the Metal & Steel Industry!"*

The growing success of Shearline had meant that they had outgrown their existing Sage system. They were suffering the age old problems of data duplication, too much paper and were struggling to keep track of their stock. Shearline had met with IT suppliers in the past and seen other software demos, however they had been ruled out due to lack of understanding of the Metals sector.

Located in Kingswinford in the West Midlands, Shearline sell cold rolled steel strip in many combinations of quality, size and hardness, also some coated cold rolled material. They offer an in house processing facility, which is carried out on four slitting lines; a rolling mill and a cut to length facility is also available. It is imperative that this hive of activity runs as efficiently as possible and a good solid IT system which handles the complexities of their specific product range was going to make all the difference.

After detailed discussions about the capabilities of Prof.IT and advice from Bilstein in Germany, Shearline signed a deal with PCI in February to provide them with their highly sophisticated Prof.IT System. Shearline are looking forward to reaping the benefits of a fully integrated system, in particular the automated receipt and dispatch of their stock using state of the art bar code scanners.