



Source Lab is a rapidly growing company who specialise in the design, sourcing, manufacture and distribution of sports apparel.

Source Lab Offer a vertical product solution from customer brief, through their 'In House' Design and QA departments, to production and delivery. This puts a great deal of responsibility on the shoulders of their young dynamic team. They constantly strive to deliver quality garments that support and enhance the value of the customer's brands – brands from Manchester United Football Club to FC Barcelona.

Source Lab needed to find a better way to record, monitor, progress and deliver the garments they had designed and sourced. Their goal was to bring together the information that was spread throughout the design teams, merchandisers, and operations, and stored in different systems. Design details, specifications, QA, sales and procurement orders, productions updates, stock and shipment information were all stored in disparate systems, often in stand-alone Spreadsheets. Source Lab wanted to speed up communications, reduce the amount of paper, track production and monitor margins. They had to find a system that would help them deliver.

They chose a Windows application from **PCI Systems** of Sheffield. **PCI** provide a range of application software under the banner name of **Prof.IT** that includes Customer Relationship Management, Product Lifecycle Management, Sales Management, Procurement and Stock Management, and Despatch and Transport Management. **PCI** have provided software for garment companies since 1981 and its Directors have many years experience of directly managing companies in this sector. This combination of direct practical experience and targeted applications has enabled Source Lab to proceed with confidence.

Information is more easily available to **Source Lab** personnel, whether they are in the office, or with customers in the UK or abroad. Information on the current state of product development, outstanding sales orders, due procurement orders, margins or anticipated income, is readily available. Everybody at **Source Lab** is looking forward, focused on continuing to grow the business and deliver value for the customer's brands.

