

## **Sunday Times Fast Track 100 Company** **Choose PCI Systems Software**

After being ranked among the best performing private companies in the UK by the **Sunday Times Fast Track 100**, SPI Materials Ltd. has chosen PCI's prof.IT software to complement their growth and help manage their business.

As an established supplier of stainless steel tubes and components to the automotive and defence industries, SPI were looking to partner with someone who understood their business well. PCI, a Sheffield based software provider to the Metal and Steel industries, was their first stop. After demonstrating the systems' flexibility and ease of use PCI were delighted to welcome SPI to its client base at the end of July.

Having completed a move into larger premises, SPI will begin implementing the system over the next few weeks. The software will handle all aspects of warehousing/stock control, sales & procurement order processing and will integrate in to their existing Sage accounts system.

The system has been specifically designed to handle the issues encountered by suppliers of metal products, including buying, selling and stocking by weight, length, bar etc. The system is fully batch traceable with an inherent understanding of Test Certification enabling SPI reduce costs and improve customer service.

SPI were also keen to reduce the amount of paper they generated; with Prof.IT's in built document management function documents can be held on the system electronically, reducing paper and filing costs. They will also be able to take advantage of the automatic e-mail or fax function for documents including quotations, order acknowledgments, invoices etc; they believe this will deliver further significant cost savings.

Prof.IT's highly sophisticated reporting facility was another plus point for SPI. Using the industry standard report writer Crystal reports, SPI can now enjoy the benefits of numerous reports and easily design their own. The direct output into Microsoft Word and Excel was also well received as a significant improvement on the current system.